

BOOK TESTIMONIALS

What a valuable resource! Your *It's a Whole New Business!* guide and Tool Box fills a great big void in our industry and I'm sure will be welcomed, valued highly and used extensively by commercial real estate professionals across the country. I appreciate your kindness in creating this exciting guide. It sits open on my desk right now and I will count it among my most important real estate resources.

*John M. "Boston Jack" Peckham III, CCIM 359
Executive Director
The Real Estate Cyberspace Society*

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Thank you for your help. Your book has really helped me and a friend set up our first group sponsor program. We had been buying waterfront with our own cash and w/in our IRA's for a few years. Friends of ours wanted to get in on it with us. We did not know where to begin. We bought your guide and now we are setting up an LLC under Reg D Rule 504 and purchasing three waterfront building lots in SE USA retirement towns. We are not as complex as your examples as we really won't have any operating revenue. However, your book and CD were ABSOLUTELY invaluable in understanding all the issues in setting this up.

Kevin

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I sincerely appreciated receiving the copy of your personally inscribed book so promptly. Started reading it at once. Kudos on this incredibly informative CRE resource.

*Syd Machat, ALC, CCIM, CRB
Real Estate Teams, LLC
Frederick, Maryland*

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Thank you for sending the book *It's a Whole New Business!* It looks comprehensive, well written and interesting. After I review the book, I plan to place it in our law department library as a reference book.

*Wayne S. Bell
Chief Counsel
California Department of Real Estate
Sacramento*

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The book is fantastic; you go to extreme lengths to educate your readers; I am really enjoying it.

*Hubert McIntosh
McIngibb Properties, Inc.
Boynton Beach, Florida*

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I took a couple of Gene's classes in the past, and talked to him late in the game when I was putting together the fund...if I were to do another...I would start with a call to Gene and have him put together the documents. Ever forward...

*Justin Wallway, CCIM
Oakland, California*